

**DISTANCE VOTING BALLOT****Annual General Meeting (AGM) - KLABIN S.A. to be held on 03/08/2018**

<b>Shareholder's Name</b>
<b>Shareholder's CNPJ or CPF</b>
<b>E-mail</b>
<p><b>Instructions on how to cast your vote</b></p> <p>This bulletin must be filled out if the shareholder chooses to exercise his or her remote voting right, under the terms of Brazilian Securities Commission Instruction 481/09, as amended.</p> <p>In this case, it is essential that the spaces above be filled in with the shareholder's name (or corporate name) and the Brazilian Treasury taxpayer ID number, whether for a corporation (CNPJ) or a natural person (CPF), as well as an email address for any contact.</p> <p>Additionally, in order for this voting bulletin to be considered valid and the votes cast here to be counted in the quorum of the General Meeting, the following instructions must be followed:</p> <ol style="list-style-type: none"> <li>i. The blanks in this bulletin must be properly filled in;</li> <li>ii. All the pages must be initialed;</li> <li>iii. The shareholder or his or her legal representative(s), as the case may be and under the terms of the law in effect, must sign the bulletin on the last page; and</li> <li>iv. The signatures placed on the bulletin must be certified and, in the case of foreigners, notarized, but a sworn translation [tradução juramentada] will not be necessary for proxies sent in the Spanish and English languages.</li> </ol>
<p><b>Instructions for sending your ballot, indicating the delivery process by sending it directly to the Company or through a qualified service provider</b></p> <p>A shareholder who chooses to exercise his or her remote voting right can:</p> <ol style="list-style-type: none"> <li>i. Fill it out and send it directly to the Company; or</li> <li>ii. Transmit the instructions for filling it out to appropriate service providers, according to the instructions below:</li> </ol> <p>Casting remote votes through the custodian.</p> <p>A shareholder who chooses to exercise his or her remote voting right through his or her custodian must send voting instructions, observing the rules adopted by the sub-custodian, which will send these votes to the Central Depository of the [B]<sup>3</sup>. To this end, the shareholders must contact their custodians in order to verify the proper procedures.</p> <p>Under the terms of Brazilian Securities Commission Instruction 481/09, the shareholder must send the instructions and the properly filled-out bulletin to its agents at least seven days before the date for holding the general meeting, or in other words, by March 1, 2018 (inclusive), unless a different deadline is established by his or her custodians.</p> <p>The Company, in accordance with the law in effect, will have up to three business days after receiving the bulletin to notify the shareholder that the documents sent are sufficient for the vote to be considered valid or to advise of the need to rectify and resend the bulletin or the documents that accompany it, stating the deadline for receipt of the same at least seven days before the general meeting is held.</p> <p>It is therefore recommended that the shareholder send the voting bulletin, which will be made available by the company, at least one month before the date for holding the general meeting and the related documents, as soon as possible, so that the Company has sufficient time to evaluate them and state the need for the rectification, correction and resubmission of the same.</p> <p>It bears emphasizing that, as required by Brazilian Securities Commission Instruction 481/09, the Central Depository of [B]<sup>3</sup>, on receiving the voting instructions of the shareholders through their respective custodians, will disregard any divergent instructions in relation to the same resolution that have been issued by the same CPF or CNPJ taxpayer ID number.</p> <p>Casting a remote vote by the shareholder sending the bulletin directly to Klabin S.A.</p> <p>A shareholder who chooses to exercise his or her right to remote voting can, alternatively, send it directly to the Company. For this purpose, the shareholder must send the following documents to the Investor Relations Department, care of the Chief Investor Relations Officer.</p> <ol style="list-style-type: none"> <li>i. A physical copy of this voting bulletin, duly filled out, signed and with all the pages initialed;</li> <li>ii. Authenticated copies of the following documents: <ol style="list-style-type: none"> <li>a. Natural persons: <ul style="list-style-type: none"> <li>• Valid photo ID document and Brazilian personal taxpayer ID number [CPF], containing a signature identical to the one on the Remote Voting Bulletin ("RVB");</li> <li>• In the case of a proxy (appointed less than one year before the date the annual general meeting</li> </ul> </li> </ol> </li> </ol>

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is held), send a power of attorney with the proxy's notarized signature, accompanied by the requirements contained in the previous item.

b. Corporate entities:

- The most recent restated bylaws or articles of incorporation and the corporate documents that prove the legal representation of the shareholder;
- Brazilian Corporate Taxpayer ID Number [CNPJ]; and
- The legal representative's photo ID document, which contains a signature identical to the one on the Remote Voting Bulletin ("RVB");

c. For investment funds:

- The latest, restated rules of the fund with its Brazilian Corporate Taxpayer ID Number [CNPJ];
- The bylaws or articles of incorporation of its administrator or manager, as the case may be, with the observation of the fund's voting policy and corporate documents that prove the powers of representation; and
- The legal representative's photo ID document, which contains a signature identical to that on the Remote Voting Bulletin ("RVB").

Once the bulletin and respective required documents are received, the Company will notify the shareholder regarding the acceptance or the need for rectification, under the terms of Brazilian Securities Commission Instruction 481/09, as amended.

If this bulletin is sent directly to the Company and is not adequately filled out or is not accompanied by the substantiating documents described above, it can be disregarded and the shareholder will be informed through the email address indicated.

#### **Postal and e-mail address to send the distance voting ballot, if the shareholder chooses to deliver the document directly to the company**

The bulletin and other substantiating documents must be filed at the Company's head office at least seven days in advance, or in other words, by March 1, 2018 (inclusive), at Avenida Brigadeiro Faria Lima 3600, fifth floor, São Paulo, SP, ZIP Code 04538-132, or through the link <http://ir.klabin.com.br/corporate-governance/meetings>. Any bulletins received by the Company after that date will be disregarded.

#### **Indication of the institution hired by the company to provide the registrar service of securities, with name, physical and electronic address, contact person and phone number**

Casting a remote vote through the administrator of the book-entry shares

In addition to the options above, a shareholder with shares in the book-entry system can cast his or her remote vote through Banco Itaú, the institution that administers the Company's Book-Entry Share system. In this case, the shareholder/proxy who chooses to cast a remote vote through service providers must do so by means of one of the following options:

- Shareholders with a shareholding position in a book-entry register: can cast a remote vote through the transfer agent. The voting instructions must be given through the Itaú Digital General Meeting website. To vote through the site one must register and have a digital certificate. Information regarding registration and a step-by-step guide for the issuance of the digital certificate are available at the website: <http://www.itaubr.com.br/securitieservices/assembleiadigital/>.
- Shareholders with a shareholding position at a custodian/brokerage institution: must verify the voting procedures with the custodian.
- Shareholders with shares at more than one custodian: (for example: part of the position is held on the books of the transfer agent and another part with a custodian, or shares are held at more than one custodian): it is sufficient to send the voting instruction to only one institution; the vote will always be considered to be for all of the shareholder's shares.

#### **Resolutions concerning the Annual General Meeting (AGM)**

##### **Simple Resolution**

1. To receive the accounts from the management, to examine, discuss and vote on the Financial Statements of the Company, in regard to the fiscal year that ended on December 31, 2017

Approve  Reject  Abstain

##### **Simple Resolution**

2. To resolve regarding the allocation of the net profit and distribution of dividends regarding the fiscal year ended on December 31, 2017.

Approve  Reject  Abstain

##### **Simple Resolution**

3. To establish that there will be up to 13 members of the Board of Directors.

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Approve  Reject  Abstain

### Simple Question

4. Do you wish to request the adoption of cumulative voting for the election of the Board of Directors, under the terms of article 141 of Law 6,406 of 1976?

Yes  No  Abstain

### Election of the board of directors by candidate - Total members to be elected: 13

5. Election of the Members of the Board of Directors (shareholders may vote for as many candidates as there are vacancies to be filled in the general election).

Armando Klabin / Bernardo Klabin

Approve  Reject  Abstain

Daniel Miguel Klabin / Amanda Klabin Tkacz,

Approve  Reject  Abstain

Francisco Lafer Pati / Luis Eduardo Pereira de Carvalho

Approve  Reject  Abstain

Horacio Lafer Piva / Eduardo Lafer Piva

Approve  Reject  Abstain

Israel Klabin / Alberto Klabin

Approve  Reject  Abstain

Paulo Sergio Coutinho Galvão Filho / Graziela Lafer Galvão

Approve  Reject  Abstain

Roberto Klabin Martin Xavier / Lilia Klabin Levine

Approve  Reject  Abstain

Vera Lafer / Vera Lafer Lorch Cury

Approve  Reject  Abstain

Celso Lafer / Reinoldo Poernbacher

Approve  Reject  Abstain

Roberto Luiz Leme Klabin / Marcelo Bertini de Rezende Barbosa

Approve  Reject  Abstain

Sergio Francisco Monteiro de Carvalho Guimarães / Olavo Egydio Monteiro de Carvalho

Approve  Reject  Abstain

Helio Seibel

Approve  Reject  Abstain

Joaquim Pedro Monteiro de Carvalho Collor de Mello / Camilo Marcantonio Junior

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Approve  Reject  Abstain

6. In the event of the adoption of cumulative voting, should the votes corresponding to your shares be distributed in equal percentages among the members whom you have chosen?

Yes  No  Abstain

7. Fill out the item below with the percentage for each candidate.

Armando Klabin / Bernardo Klabin [ ] %

Daniel Miguel Klabin / Amanda Klabin Tkacz, [ ] %

Francisco Lafer Pati / Luis Eduardo Pereira de Carvalho [ ] %

Horacio Lafer Piva / Eduardo Lafer Piva [ ] %

Israel Klabin / Alberto Klabin [ ] %

Paulo Sergio Coutinho Galvão Filho / Graziela Lafer Galvão [ ] %

Roberto Klabin Martin Xavier / Lilia Klabin Levine [ ] %

Vera Lafer / Vera Lafer Lorch Cury [ ] %

Celso Lafer / Reinoldo Poembacher [ ] %

Roberto Luiz Leme Klabin / Marcelo Bertini de Rezende Barbosa [ ] %

Sergio Francisco Monteiro de Carvalho Guimarães / Olavo Egydio Monteiro de Carvalho [ ] %

Helio Seibel [ ] %

Joaquim Pedro Monteiro de Carvalho Collor de Mello / Camilo Marcantonio Junior [ ] %

#### **Election of the fiscal council by candidate - Total members to be elected: 4**

8. Election of the Members of the Fiscal Council (shareholder may vote for as many candidates as there are vacancies to be filled in the general election).

João Alfredo Dias Lins / Carlos Alberto Alves

Approve  Reject  Abstain

João Adamo Junior / Roberto Miguel

Approve  Reject  Abstain

Vivian do Valle Souza Leão Mikui / Antonio Marcos Vieira Santos

Approve  Reject  Abstain

Wolfgang Eberhard Rohrbach / Raul Ricardo Paciello

Approve  Reject  Abstain

#### **Simple Resolution**

9. Establish the aggregate and annual compensation of the management.

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Approve  Reject  Abstain

**Simple Resolution**

10. Establish the aggregate and annual compensation of the fiscal council.

Approve  Reject  Abstain

City : \_\_\_\_\_

Date : \_\_\_\_\_

Signature : \_\_\_\_\_

Shareholder's Name : \_\_\_\_\_

Phone Number : \_\_\_\_\_